

# NEC Philips Unified Solutions

## Profile

### **Our mission**

*Based on our communications expertise, we serve our customers' needs through products, services and solutions that deliver long-term benefits and meet the highest standards of quality, reliability and flexibility. We reinforce our customers' competitive strength through integrated solutions that combine voice and data communications within the business environment.*



### **Our identity**

NEC Philips Unified Solutions (NEC Philips) is a leading provider of comprehensive communications solutions to organisations of all types and sizes. Established in 2006 as a joint venture of NEC Corporation and Royal Philips Electronics, the company draws on more than 50 years experience in providing communication systems, applications, networks and services to customers worldwide. The strengths and technological expertise of its parent companies enable NEC Philips Unified Solutions to expand its leading-edge role in IP communications throughout the EMEA (Europe, Middle East & Africa) region.

NEC Corporation is one of the world's leading providers of internet, broadband network and enterprise business solutions. It is dedicated to meeting the specialised needs of its diverse and global customer base by delivering tailored solutions in the fields of computing, networking and electronic devices.

Royal Philips Electronics is one of the world's biggest electronics companies and Europe's largest. Within the domains of healthcare, lifestyle and technology, it holds market-leading positions in the fields of medical diagnostic imaging and patient monitoring, colour televisions, electric shavers, lighting and silicon system solutions.

Serving customers through a global network of sales organisations, business partners and value-added resellers, NEC Philips fosters a company-wide culture of customer dedication, flexibility and excellence.

## Our vision

Communications are indispensable to the day-to-day operations of organisations of all types and sizes. Moreover, they play a crucial role in any company's success. Organisations today need to exploit the power of converged communications, encompassing voice, data and video. Serving customers effectively requires best-in-class solutions from a single source. NEC Philips has that capability, and is dedicated to providing customers with complete and customised communications solutions, along with full support to ensure optimal performance, 24 hours a day.

## Our solutions

By combining the powerful propositions of both parent companies, NEC Philips Unified Solutions has extended its portfolio to include hybrid and pure IP solutions, which offer customers the widest possible choice for their IP-based communications infrastructure. NEC Philips offers the broadest range of communications choices, flexible platforms and an open migration path. Our solutions are designed for open connectivity, high availability and flexible growth, and include Communication Platforms, IP Networking, Management, Communication Portals and Terminals, Mobility, Messaging and Contact Centre applications.

In addition to our constantly evolving portfolio, NEC Philips also draws on 'best-of-breed' applications through alliances with leading software and hardware suppliers, such as Microsoft, 3Com and many others. These enable customers to take advantage of third-party solutions and facilitate their integration within the data network and business applications.

Implementations can be based on NEC Philips' solution portfolio, or on tailor-made applications to suit customers' specific needs. When implementing new solutions in existing communication infrastructures, NEC Philips believes that an evolutionary approach serves customers best, thereby preserving existing investments.

## Our services

NEC Philips Unified Solutions' extensive portfolio of services helps companies to fully exploit the benefits of integrated communications, thus increasing staff productivity, reducing the total cost of ownership and boosting customer satisfaction. Our portfolio includes Consulting services, Network Assessment and Design, Implementation and Integration services, Training, Operation and Management services.

Our consultants, software developers, training staff and service engineers carefully assess each customer's needs and execute each project with the utmost professional care.

## Our customers

With over 50.000 customers and 12 million end-users, NEC Philips Unified Solutions is well established in the enterprise communications market. The company focuses on solutions that reinforce customers' competitive strengths in selected vertical market segments. This has made us the preferred supplier to customers in Health Care, Hospitality, Education, Government, Manufacturing, Finance and Utilities..

## Our market presence

NEC Philips Unified Solutions operates through both direct and indirect sales organisations. In addition to developing business throughout the EMEA (Europe, Middle East & Africa) region, NEC Philips is capable of serving customers worldwide, supported by its global parent companies. When selecting distribution partners to extend its market reach even further, NEC Philips applies the same high standards of quality, service-mindedness and dedication as it does to its own staff.

## Our quality and environmental care

NEC Philips Unified Solutions' headquarters in the Netherlands, is certified according to ISO 14001:2004 and ISO 9001:2000. This includes the TickIT certification of software quality management.



For further information please contact your local NEC Philips office or:

**NEC Philips Unified Solutions**  
P.O. Box 32  
1200 JD Hilversum  
The Netherlands  
Phone: +31 35 689 91 11  
Fax: +31 35 689 14 50  
www.nec-philips.com